

## Mario Bedolla, MBA

U.S. Marine Corps Veteran | Data & Analytics | Strategic Leadership

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### PROFESSIONAL SUMMARY

Strategic and results-driven leader with expertise in advanced analytics, business intelligence, and operational efficiency. Proven track record of transforming complex data into actionable insights, collaborating with C-suite executives to drive strategic initiatives and organizational growth. A Marine Corps veteran with a strong foundation in leadership, process improvement, and data-driven decision-making. Holds a Master's in Business Analytics from NYU and an MBA from the University of Miami. Extensive experience across government, supply chain, and financial services sectors, leveraging analytics to optimize operations, enhance decision-making, and drive business success. Committed to innovation, efficiency, and delivering high-impact solutions.

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### PROFESSIONAL EXPERIENCE

#### Data Scientist

*Department of Veterans Affairs, Washington, DC*

**July 2024 – Present**

- **Strategic Data Optimization:** Spearheaded data-driven initiatives to optimize operational efficiency, reducing process redundancies and enhancing data utilization
- **Stakeholder Engagement & Solution Development:** Built strong relationships with key internal leaders, understanding their strategic objectives and transforming their needs into innovative technical solutions that drive business growth and efficiency
- **Enhanced Project Management & Execution:** Improved project management practices by refining presentation, documentation, and tracking processes, ensuring clear accountability, streamlined workflows, and successful execution of high-impact initiatives
- **Robust Onboarding Documentation:** Developed a comprehensive onboarding document to streamline the integration process for new employees, reducing ramp-up time and ensuring a seamless transition into the organization
- **Fostering Continuous Collaboration & Knowledge Sharing:** Proposed and established a persistent virtual room, enabling remote employees to easily connect for quick discussions, ad-hoc collaboration, and real-time knowledge sharing, strengthening team cohesion and accessibility
- **Data Access, Code Maintenance & Troubleshooting:** Worked closely with stakeholders to facilitate data access, maintain and modify existing code, and troubleshoot any technical concerns, ensuring seamless operations and system reliability

#### Supply Chain Analyst

*Hy Cite Enterprises, Middleton, WI*

**January 2022 – June 2024**

- **Led the Supply Chain PMO:** Directed a multimillion-dollar office expansion and the relocation of 200+ personnel, completing the project under budget and achieving high stakeholder satisfaction
- **Conducted Vendor Audit:** Spearheaded and completed a first-of-its-kind vendor audit at the South Korean factory, establishing a new standard for future audits and enhancing vendor performance
- **Enhanced KPI Development:** Collaborated on developing key performance indicators (KPIs) and implemented user-friendly dashboards for department heads, leading to \$500K in

cost savings. Led monthly KPI reporting meetings, promoting accountability and alignment with organizational goals

- **Developed Junior Analysts:** Mentored junior analysts, cultivating a culture of continuous learning and problem-solving, which directly led to the discovery and resolution of an erroneous charge exceeding \$1M
- **Executive-Level Presentations and Reporting:** Prepared and presented executive-level operations presentations, creating the first-ever dashboards for the supply chain team, providing them with clear data-driven insights for strategic decision-making
- **Modernized SharePoint for Supply Chain:** Cleaned and consolidated the supply chain SharePoint site, migrated and organized over 100 terabytes of data, modernizing the platform, and improving accessibility, efficiency, and data management

## **Agent**

*New York Life, Palm Beach Gardens, FL*

**August 2020 – March 2021**

- **Client Consultations and Needs Analysis:** Conducted in-depth client consultations, analyzing their needs and delivering customized life insurance solutions that successfully aligned with their financial goals, enhancing client satisfaction and retention
- **Communication and Relationship Management:** Demonstrated exceptional communication and relationship management skills, guiding clients seamlessly through the application process, resulting in improved client trust and a higher conversion rate
- **Series 7 Certification:** Earned Series 7 certification, validating advanced expertise in financial services and investment planning, enabling me to provide comprehensive and informed financial guidance to clients

## **Client Services Manager**

*Intech Investment Management, West Palm Beach, FL*

**October 2011 – June 2019**

- **Client Reporting:** Oversaw the creation and delivery of standard client reports, collaborating with cross-functional teams to ensure accuracy and timeliness, successfully completing audit requests and maintaining a flawless record with zero errors in report delivery
- **Account Transaction Processing:** Managed all aspects of account transaction processing, ensuring strict adherence to regulatory standards and successfully processing multimillion-dollar transactions daily with precision and efficiency
- **Client Relationship Management:** Acted as the primary point of contact for clients regarding reporting and account transactions, building and maintaining strong relationships to understand their needs. Proactively communicated updates and addressed inquiries, resulting in improved client satisfaction

## **Sergeant Training & Administrative Leader**

*United States Marine Corps, Camp Lejeune, NC*

**May 2006 – September 2011**

- **Leadership and Supervision:** Assisted the Platoon Sergeant in leading and supervising a platoon of over 100 Marines, providing mentorship and enforcing discipline to maintain high standards of professionalism, accountability, and adherence to military regulations
- **Training and Development:** Developed and implemented training programs to enhance combat readiness, including tactical maneuvers, physical fitness, and marksmanship, ensuring compliance with SOPs and fostering a culture of preparedness within the platoon
- **Administrative and Operational Management:** Maintained accurate personnel and training records, managed personnel assignments, and contributed to operational effectiveness by assisting with report preparation and ensuring compliance with military regulations

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## EDUCATION

### Master of Science in Business Analytics

New York University, New York, NY • May 2022

### Master of Business Administration (MBA)

University of Miami, Coconut Grove, FL • December 2019

### Bachelor of Business Administration in International Business & Trade (Minor: Operations Management)

Florida Atlantic University, Boca Raton, FL • August 2016

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## TECHNICAL SKILLS

- **Version Control:** Git, GitHub
  - **Data Analysis Tools:** R, Stata, Python, SQL, AWS, Google Cloud; Competent in utilizing these tools
  - **Business Intelligence and Visualization Tools:** Tableau, Power BI, PowerPoint
  - **Project Management Tools:** Jira, Microsoft Projects
  - **Data Engineering & Analytics Foundations:** Descriptive, Predictive, Causal, and Prescriptive; Experienced with applying these methodologies
  - **Databases:** Oracle Toad SQL and Microsoft SQL Server; Competent in utilizing these tools
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## ADDITIONAL INFORMATION

### Languages:

- English – Fluent
- Spanish – Advanced

### Volunteering:

#### VAHA Technology Committee Leader

*Veterans Affairs Hispanic Association | 2024 – Present*

- **Digital Presence & Engagement:** Revamped the organization's digital presence by introducing analytics-driven social media tracking, increasing engagement by 35%
- **Survey Implementation & Analysis:** Designed and deployed a member survey, improving leadership insights into member demographics and needs
- **Executive-Level Reporting:** Developed executive-level reports that provided data-driven recommendations, enhancing decision-making for strategic initiatives
- **SharePoint Optimization:** Optimized the association's SharePoint site, streamlining access to critical organizational documents and reports